#1 Korean Golf Magazine in U.S.A. **Golfguide & Leisure 2010 Media Kit** www.golfguideus.com ad@golfguideus.com

> 2010 Media Kit www.golfguideus.com ad@golfguideus.com



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## **Mission Statement**

Golfguide & Leisure is specifically customized to fulfill Korean Americans' golf needs. We are committed to provide the most up-todate and useful contents as well as building strong networks within the golf industry. Our contents not only focus on the national news, but also on the local news of Korean American community to become a readerfriendly magazine.

We show our deepest appreciation for our readers and advertisers for our accomplishments to be the #1 Korean golf magazine in the United States.



*Editor-in-Chief* Stan Lee / Golfguide & Leisure Magazine



Circulation & Distribution

Communications

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## Overview

For over 16 years, Golfguide & Leisure has been the industry's leader in publishing the highest quality golf magazine in Korea. **Therefore, we successfully became the official in-flight golf magazine for Korean Air.** We are recognized as one of the top publications in professional content and editorial management as well as superior graphic work & paper quality. In 2006, we had our successful launch in the United States to serve 3 million Korean Americans living in the Unites States. In addition, growing immigrants' demands surpass the supply of golf industries in areas such as news, equipment, golf courses, lessons, apparel, accessories and more. In addition, the PGA and the LPGA are dominated by Korean players, which create a strong backbone within our golf community. Moreover, it is a proven fact that the Korean Americans have the strongest buying power when it comes to golf equipment and considered to be the most avid golfers out of all other ethnic groups.

# Content Management System(CMS)

Golfguide & Leisure collaboratively create, edit, review, index, search, publish and archive various kinds of golf information to provide the most valuable and useful contents to our readers.

### Content Management

30% Golf Lessons
20% Golf News(*National & Local*)
20% Golf Equipment & Facilities
10% Leisure(*Travel*)
10% Health & Food
10% Golf & Leisure related Educational Editorial

### 'Keep the Book' Survey

87% of our readers keep Golfguide & Leisure magazine for more than 3 months
73% for more than 6 months
52% for more than 9 months
49% for more than 12 months

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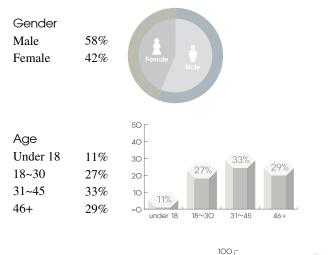
www.golfguideus.com ad@golfguideus.com

# **Target Demographics**

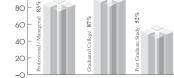
### Population

| U.S. Population           | 301 Million |
|---------------------------|-------------|
| Korean Population in U.S. | 3 Million   |
| Korean Population in CA   | 1.2 Million |

## Golfguide & Leisure Readership Demographics



|                           |     | .00           |
|---------------------------|-----|---------------|
| Education                 |     | 80 - 83       |
| Professional / Managerial | 83% | enageria      |
| College Graduate          | 87% | 40 - W / Ipuu |
| Post Graduate Study       | 52% | 20 - 20       |
|                           |     | -0            |



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# Added Value

Golfguide & Leisure believes in partnership and networking. Currently, we are partnered with various companies to utilize every aspects of business we can encounter.

### Advertisements for targeting niche market: Korean Americans

Editorial support for Clients when requested Public relations management through Golfguide & Leisure magazine Sponsorship opportunities to various golf tournaments and events Golf related business development and consulting Building network between advertisers Using our Korea's issues to advertise and PR for international marketing

### Golfguide & Leisure currently hosts a special TV Golf program (So.Cal Air Channel 44)

In addition, our contents are sold and distributed to various Korean Medias such as 'the Korea Sun' in Vancouver, Canada and a Korean portal website http://www.koreaportal.com.

# Digital Marketing System(DMS)

### Website

Golfguide & Leisure's website (www.golfguideus.com) is a content-based site to provide convenience of 24-hour search for our avid readers. It includes product reviews, lessons, tips, tournament news, player information, golf course reviews & etc.

### **E-newsletter**

Golfguide & Leisure e-newsletter is sent out once a month to give previews of the next issue as well as hot events within the golf industries.

### **Tee Time Booking Engine**

Golfguide & Leisure's website offers a booking engine for tee time reservations on hundreds of golf courses in Southern California region. Our readers can read the golf courses' reviews and book tee times at the same time. A true one-stop golf shopping mall is a click-away! **E-Marketing** 

Golfguide & Leisure has a database of email addresses which can be used as a e-blast. Advertisers can use this option to reach out the digital readers to create synergy effects.

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# **Circulation & Distribution**

Golfguide & Leisure magazines are distributed through the most effective circulation channels to provide the best advertising results. Golfguide & Leisure magazines are available at golf courses, golf driving ranges, golf tournaments & events, golf schools, hospitals, law offices, schools, shopping areas, restaurants, coffee shops, hotels, fitness clubs, public saunas, beauty salons & etc.

| Total Circulation      | 20,000 |
|------------------------|--------|
| So.Cal                 | 14,000 |
| East Coast             | 6,000  |
| Total U.S. Subscribers | 4.423  |

So.Cal 2,651 East Coast 1,772

### Total Readership

Prints75,000 per issuePrints & Digital150,000 per issueBookstore Retail Price\$4 per issueAnnual Subscription Price\$29.99

## Distribution Channel

Mailing Service: 6,000 issues mailed out to subscribers, CEOs, marketing directors, public relations, golf courses, golf driving ranges, golf tournaments & events, golf schools, hospitals, law offices, schools, shopping malls, restaurants, coffee shops, hotels, fitness clubs, public saunas, beauty salons & etc.

Local Distribution: 10,000 issues are spread throughout KoreaTown in Los Angeles, Orange County, Inland Empire, Ventura, San Diego, San Francisco, New York, New Jersey.

Sponsorship & Donation: 4,000 issues are used to sponsor local golf tournament, charity events, junior golf schools, indoor screen golf facilities and golf events.

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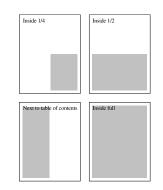
## Communications

TitleGolfguide & LeisureFrequencyMonthly(12 issues per year)Specs & SizeLettersizeColorFull Color PrintingDeadline15th

# Rates

Print

AD Size Price Back Cover \$6,000 Inside front 2, 3 pages \$4,000 Inside back 2, 3 pages \$3,500 Premium pages (1 ~ 17 pages) \$2,500 Cover Banner \$1,000 Next to table of contents (1/2 size) \$2,000 Inside Full \$1,500 Inside 1/2 \$1,000 Inside 1/4 \$800



Korea's Edition & Website Banner Rates Please call for special combined rates.



Target Demographics

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